

A smiling woman with curly hair, wearing a green wetsuit, is holding a surfboard. She is standing on a sandy beach with the ocean and a clear blue sky in the background. The text 'PROVE IT CHALLENGE™' is overlaid on the right side of the image, enclosed in a green rectangular border.

**PROVE IT**  
**CHALLENGE™**

**2019**  
**Prove It Challenge FAQ**

## FREQUENTLY ASKED QUESTIONS

### WHO CAN PURCHASE THE PROVE IT CHALLENGE?

Anyone can purchase the Prove It Challenge with the promotional discount, one time per Shaklee user. When the Prove It Challenge is purchased by someone as part of a join order, a \$25 Prove It Bonus will be generated, paid to the Original Sponsor.

### HOW MANY TIMES CAN YOU PURCHASE THE PROVE IT CHALLENGE?

The Prove It Challenge can be purchased one time per person per lifetime.

### HOW DO TWO PEOPLE IN ONE HOUSEHOLD PURCHASE THE PROVE IT CHALLENGE?

If two people in one household would like to be on the challenge, they each sign up using their own member account with their own challenge purchase.

### WHAT ARE THE BONUSES ATTACHED TO THE PROVE IT CHALLENGE?

You will earn a \$25 Prove It Bonus each time you personally sponsor a new Preferred Member or Distributor with a Prove It Challenge. When you earn three \$25 Prove It Bonuses in one calendar month, we will double it for a total of \$150. Prove It Bonus: \$25 for each Prove It Challenge sold. Additional Prove It Bonus: \$75 when you sell three within one calendar month.\*

\*When you join, you have the month you join + the next full calendar month to qualify.

### WHEN DO I GET PAID FOR SELLING PROVE IT CHALLENGES?

We pay daily! Any order that is received by 4 p.m. Pacific Time will be paid the next business day. Orders received after 4 p.m. Pacific Time will be paid on the second business day.

### HOW MUCH TIME DO I HAVE TO EARN THE ADDITIONAL PROVE IT BONUS?

The Additional Prove It Bonus is earned when you sell three Prove It Challenges in one month. When you join, or upgrade to a Distributor, you have the remaining days in your join month, plus all of the following month. From that point forward, you will have one month to sell three. The timing starts over with each calendar month.

### WHAT HAPPENS IF I JOIN IN THE MIDDLE OF THE MONTH?

When you join as a Distributor, you will have the remaining days during the month you join, plus the entire following month, to enroll three people who accept the Prove It Challenge to earn the Additional Prove It Bonus.

### WHO CAN EARN A PROVE IT BONUS?

To earn the Prove It Bonus, you must be a Distributor.

### WHO ARE PROVE IT BONUSES PAID OUT TO?

Prove It Bonuses are paid to the Original Sponsor.

## FREQUENTLY ASKED QUESTIONS

### **IF THE ORIGINAL SPONSOR ISN'T ACTIVE, DO PROVE IT BONUSES ROLL UP?**

Yes. If the Original Sponsor is not active, the Prove It Bonus will roll up to the next active Original Sponsor.

### **DO YOU HAVE TO BE BONUS ELIGIBLE TO EARN THE PROVE IT BONUSES?**

You do NOT have to be bonus eligible to earn Prove It Bonuses.

### **CAN A DISTRIBUTOR WHO JOINS WITH THE PROVE IT CHALLENGE ALSO EARN CARS AND TRIPS?**

Yes! A Distributor qualifies for everything in the Dream Plan.

### **CAN EXISTING MEMBERS OR DISTRIBUTORS PURCHASE THE PROVE IT CHALLENGE?**

Yes! All existing Members and Distributors will have the same one-time opportunity to purchase the Prove It Challenge for \$159, regardless of price tier. Every Original Sponsor will be paid a \$25 Prove It Bonus for these purchases (paid monthly), but the \$75 Additional Prove It Bonus will be reserved for new Members and Distributors joining Shaklee.

### **CAN AN EXISTING MEMBER UPGRADE AND BECOME A DISTRIBUTOR TO EARN PROVE IT BONUSES?**

Yes! An existing Member can upgrade and pay \$29.95 to become a Distributor.

### **HOW LONG DOES AN EXISTING MEMBER WHO UPGRADES HAVE TO EARN THE ADDITIONAL PROVE IT BONUS?**

An existing Member who upgrades will have the remaining days in the month of upgrade to earn the Additional Prove It Bonus. After that, the timing starts over with each calendar month.

### **HOW MUCH IS A PERSONAL WEBSITE (PWS)?**

When you set up a PWS, the cost is \$29.95. This charge includes a setup fee and the first month recurring fee. When you join as a Distributor, or upgrade, we waive the setup fee, along with the monthly fee for three months. After your free months are over, the monthly PWS cost is \$14.95.

### **DO I HAVE TO HAVE A PWS?**

No. You are not required to have a PWS. A Prove It Challenge can be sponsored through your back office in the sponsor flow by clicking "sponsor someone." However, the PWS has proven to be a great tool for the Prove It Challenge.

### **CAN I HAVE MORE THAN ONE PWS?**

Yes, the first site is \$14.95 per month to maintain, and additional websites are \$7.50 per month. Each time you add another site, you will be charged a \$14.95 setup fee.

# PROVE IT CHALLENGE™

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